

▶ What Direct Farm Business Is Right For You?

▶ Setting Up The Direct Farm Business

Siting

Business Entity Choice

- Sole Proprietorship
- Partnership
- Corporation
- Cooperative

Assumed Name Registration

Premises Registration

- NAIS Premises Registration
- FDA Food Facility Registration

Insurance

▶ Operating the Direct Farm Business

Taxation

Income Tax

- Federal
- State

Employment and  
Self-Employment Taxes

- Sales Tax
- Excise Tax
- Property Tax

Labor and Employment

- Fair Labor Standards
- Migrant/Seasonal Workers
- Occupational Health/Safety
- Workers' Compensation
- Employee Liability

Intellectual Property

Weights and Measures

E-commerce

- Web Basics
- Internet Sales Taxation

Contracting

▶ Regulation by Product Category/Activity

Dairy

Eggs

Farmers Markets/Food Service/Food Retail

Fruits & Vegetables

Honey

Grains, Cereals & Oilseeds

Livestock and Poultry

Nurseries

Organic Agriculture

Processed Foods

Illinois Domestic Marketing Logos